

TIMBERS KAUA'I LAUNCHES "LĀOLA NANI" TOWNHOMES

Kaua'i's Newest Oceanfront Resort Community Offers Rare Opportunity to Live Effortless Luxury Lifestyle Along the Pacific Coast

(Kaua'i, HI) November 15, 2021 - Timbers Kaua'i at Hōkūala, Kaua'i's newest oceanfront luxury resort community and private residence club has debuted their Lāola Nani townhomes, offering a rare opportunity to purchase an expertly designed, private turnkey residence perched upon the Pacific Coast. Crafted to be a continuation of the property's Lāola 'ohana, the 3- and 4-bedroom Lāola Nani townhomes offer similar floorplans to the original iteration with fresh, contemporary enhancements including expanded indoor-outdoor living experiences with added lanai space. Pricing for the split-level residences, which feature up to 3,800 square-feet of living area, start at \$6-\$7 million.

"When we first arrived at this verdant stretch of coastline tucked between the Hā'upu mountains and the historic Ninini Lighthouse we envisioned the beauty, privacy and unparalleled vistas our future owners would enjoy," stated Chris Burden, Chief Development Officer at Timbers Resorts. "Our team diligently planned the Lāola Nani townhomes to individually capture the sweeping views and enjoy the natural allure of Kaua'i' by emphasizing indoor/outdoor living – all while having access to our award-winning, ultra-luxury resort services and amenities."

RESIDENCES

In Hawaiian, Lāola translates to the dawning of a new day, or breath of life nurtured in harmony. Through this interpretation, the Lāola Nani townhomes were designed to offer the perfect balance of serenity and nature. Drawing inspiration from and encouraging interaction with their natural surroundings, all 36 Lāola Nani townhomes will feature multiple expansive outdoor lanais including a main-level lanai with built-in barbeque, dining, and lounging areas. Blending the outdoors with indoors, gracious interior living spaces will easily connect to the outside through disappearing glass walls. Each townhome will come equipped with a private plunge pool, as well as a detached carport and storage

DESIGN

Laola Nani's interiors were expertly designed by award-winning interior design firm, J. Banks Design Group to offer a sense of place, with curated color palettes, materials and silhouettes that harken back to both "old" mid-century Hawaii and the "new" modern Hawaii. Vibrant yet calming hues of sapphire, jade and pearl reflect the surrounding landscapes, blurring the lines between the outdoors and indoors. Hand-selected finishes such as sea glass countertops and striped wooden wall panels nod to beloved materials such as bamboo and ocean-tumbled glass. The homes' gourmet kitchens

feature carved custom cabinetry inspired by outrigger canoes originally brought to the islands from Polynesian settlers and include elegant banquettes to accommodate work, play and dining.

SERVICES & AMENITIES

Owners will have access to all the amenities of Timbers Kaua'i' at Hōkūala including priority tee times at the award-winning signature Jack Nicklaus course, The Ocean Course; two ocean-view infinity edged pools; The Farm at Hōkūala, a 16.5-acre Organic farm and orchard; the award-winning Hualani's restaurant, fitness center; island-inspired spa services; state-of-the-art fitness center and outdoor yoga lanai; sunset fire pit lounge and activities lawn; cultural programming including ukulele lessons; lei-making and nature activities; and private Adventure Guides. Owners also have access to Timbers Kaua'i's five-star services resort services such as daily housekeeping, personalized concierge service, pre-arrival grocery shopping, 24/7 on-site security, resort and airport transportation and exterior maintenance and landscaping services.

WHITE-HOT MARKET

The launch of the Lāola Nani townhomes comes on the heels of a marquee sale at the resort community, with its Kaiholo 3203 condominium closing at a record-breaking \$2,340 per-square-foot. The landmark sale punctuates an exceptional third quarter at Timbers Kaua'i, which has now amassed \$34 million in sales year to date. Known as a hideaway for Hollywood celebrities and well-heeled executives, the island of Kaua'i has experienced a significant surge in demand as consumers continue to benefit from relaxed work from home policies and shift their lifestyles to match their own values.

Timbers Kaua'i has seen real estate transactions more than double in 2021 with sales revenue tripling over the same period last year as the property continues to attract buyers seeking to work from paradise, connect with loved ones, or simply live the spirit of Aloha. Timbers Kaua'i also offers both whole and fractional ownership opportunities with its three-bedroom Maliula luxury condominiums and the three- to four-bedroom Kaiholo luxury condominiums

THE LAND

Nestled in the 450-acre Hōkūala resort community, Timbers Kaua'i's Pacific Coast stretch is one of the most highly desirable locations both throughout the property as well as across the island. As much of Kaua'i's coastline is uninhabitable or inaccessible, Timbers Kaua'i's water frontage is an extremely rare feature while its position stretching into the ocean affords its owners and guests spectacular vistas juxtaposing the deep blue Pacific with breathtaking landscapes.

This perfectly picturesque location also features a fascinating history. With the Hā'upu mountains to the southwest, believed to be home of the Garden Island's legendary guardians, and azure ocean waters to the south, the lush tropical landscapes were once the location of a sugar plantation before its metamorphosis in the 1980s. The introduction of over thirty acres of lagoons has transformed Hōkūala into a private wildlife preserve hosting five different species of endangered birds who call the lagoons home.

Timbers Kaua'i was recently awarded with the *Conde Nast Traveler's* Readers' Choice Awards as one of the top resorts in Hawaii and honored by *Travel + Leisure's* World's Best Awards 2021 in the "Top Resort Hotels in Hawaii" category, scoring as a top five resort throughout the Hawaiian Islands.

For more information, please visit timberskauai.com.

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About Timbers Kaua'i at Hōkūala

Located in the 450-acre Hōkūala resort community along the Pacific, Kaua'i's newest luxury resort and residence club combines tranquil Hawaiian living with Timbers Resorts' signature luxury amenities. Established by premier boutique resort developer and operator, Timbers Resorts, the property combines tranquil Hawaiian living with Timbers' signature luxury amenities and personalized full- service concierge team. Timbers Kaua'i at Hōkūala boasts a variety of exceptional offerings for those either seeking to visit or make paradise their home through luxury vacation rentals, one-of-a-kind deeded fractional, and whole ownership real estate opportunities. Amenities include the 18-hole award-winning Ocean Course - Kaua'i's only Jack Nicklaus Signature Course, the 16.5-acre The Farm at Hōkūala, oceanfront dining at Hualani's with "farm-to-fork" fine dining, a two-tiered infinity-edge pool overlooking the ocean, spa services and wellness programs, 17 miles of accessible trails, and easy access to Kalapaki Beach. Whole-ownership opportunities are priced from approximately \$3.99 million to \$7.25 million for oceanfront townhomes. Residential interest opportunities start at \$445,000.

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