



TIMBERS COMPANY INTRODUCES *ANDIAMO*

Travel advisors can book fully serviced villas, residences and city suites with increased commission and exclusive benefits for clients

WINTER PARK, Fla. (Nov. 7 2023) – [Timbers Company](#), a leader in the development and operations of luxury resorts, hotels, and vacation residences across the globe, has expanded its reach into the hospitality market through its latest endeavor: [Andiamo](#). Created to support travel agents in booking meaningful getaways for their clients, Andiamo offers streamlined access to Timbers' exceptional global collection of bespoke vacation residences, complete with all the amenities of a five-star resort. The Andiamo brand comes with a special program for travel agents called Andiamo Elite. This program provides benefits for both the travel agent and their clients with enhanced commissions, guaranteed response time, customized welcome amenity inherent to the location, as well as a welcome letter from the property General Manager, and early check-in and late check-out, based on availability.

“We crafted Andiamo as the answer to the current demand we’re seeing across the luxury travel market,” stated Greg Spencer, CEO of Timbers Company. “The popularity of private vacation rentals remains strong, however, there’s a lack of hospitality services, standards and continuity typically associated with traditional home booking platforms. Andiamo bridges this gap between the luxury resort experience and private home rental booking platforms and guarantees advisors can rest assured their clients will experience our renowned services and uniquely authentic programming that embodies each destination.”

Unlike conventional home booking sites where quality, service, and details are all uncertain, Andiamo offers a luxury standard across the entire curated portfolio of vacation rentals. Travelers will find professionally designed residences rarely accessible to consumers, including some which have graced the pages of esteemed design and lifestyle publications. Additionally, guests booked through Andiamo have access to a personalized selection of services such as pre-arrival grocery,

personalized itineraries, and authentic programming to truly immerse travelers in the history and heritage of each locale.

Andiamo effortlessly connects advisors' clients to some of the world's most sought-after destinations including Kauai, Tuscany, Vail, Jupiter, New York City and Captiva Island through a variety of luxury villas, townhomes, residences, and city suites. Each residence has been inspired by the spirit of its destination, from the historic farmhouses at Casali di Casole to the modern slope side residences at The Sebastian – Vail, with sweeping vistas that showcase their premier locations. Guests booked through Andiamo will find a wide range of activities at their fingertips, whether they're thrill seekers looking to hang ten or shred a new trail in the snow; gourmands looking to create their own farm-to-table masterpiece; or *bon vivants* yearning to dig their toes in the sand.

Vacation residences bookable through Andiamo are available for family holidays, romantic getaways, group trips and corporate retreats. For more information, please visit www.andiamocollection.com

About the Timbers Company:

Timbers Company, the company behind Timbers Resorts, is the developer and operator of a collection of luxury properties in over 16 of the world's most exclusive destinations. The Timbers Collection includes boutique resorts, hotels, and private residence clubs in some of the most sought-after ski, golf, leisure, and beach locations. Since 1999, Timbers Resorts has been committed to being authentic, unique, and respectful of the destination, focusing on family and experiences, complemented by uncompromising attention to quality and service. Timbers Resorts also manages a luxury rental business where guests can rent some of their most exclusive villas, residences, and city suites. Owners at properties in the Timbers Collection are granted an ownership experience with expanded benefits through a host of travel and lifestyle partners, as well as access to the Timbers Reciprocity Program. Current Timbers Collection properties are located in Aspen, Beaver Creek, Cabo San Lucas, Jupiter, Kaua'i, Kiawah Island, Maui, Napa, Scottsdale, Sonoma, Southern California, Steamboat, Tuscany, and Vail. For more information, visit www.timberscompany.com.